

Pilar 3 – Disclosure of Financial Information 2019

Komplett Bank ASA

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1 INTRODUCTION

Komplett Bank ASA (“the Bank”) is a specialized consumer finance bank with an ambition for long-term value creation, offering a variety of financing solutions to creditworthy customers in the Nordic region and Germany.

At the end of 2019, Komplett Bank offered consumer loans, credit cards and high-interest accounts to private individuals in Norway and Germany, and consumer loans and credit cards to private individuals in Norway, Finland and Sweden. The Bank also offers point of sales finance products in Norway and Sweden in collaboration with the Komplett Group. The Bank launched a deposit product to Swedish customers in Q1 2020.

The Bank is headquartered at Vollsveien 2, 1366 Lysaker, Norway.

Komplett Bank ASA’s report on risk and capital management (Pillar 3) has been prepared to provide information about risk management, risk measurement and capital adequacy in accordance with the disclosure requirements under “Regulation on capital requirements and national adaption of CRR/CRD IV” and the guidelines issued by the European Banking Authority (EBA) in “Final report on the disclosure requirements Guidelines under Part Eight of Regulation 575 2013 (EBA-GL-2016-11)”. The report is updated at least annually. Information about capital adequacy and the minimum requirements for own funds will be updated quarterly and published in a separate appendix to the report (Pillar 3 Appendix). The methods used to calculate capital requirements as well as information about the Bank’s internal risk measurement and management are explained in the report. See the tables in the Pillar 3 Appendix for additional quantitative information. The Risk and Capital Management report provides a good and accurate description of the risk situation in Komplett Bank. It outlines how risk is measured, managed and reported in the Bank.

The methods used to calculate capital requirements are shown in the table below.

Risk type	Reporting method
Credit risk	Standardized approach
Counterparty risk	Market value approach
Operational risk	Basic indicator approach
Market risk	N/A
Risk of credit valuation adjustment (CVA)	Standardized approach

The Bank has no trading portfolio or exposure requiring the Bank to include a capital requirement for market risk.

Henning Fagerbakke
Chief Financial Officer

2 CAPITAL ADEQUACY AND ADAPTION TO THE CAPITAL ADEQUACY REGULATIONS

2.1. Regulatory matters and Capital requirements

Capital adequacy is calculated in accordance with the EU capital adequacy regulations for banks and investment firms (CRR/CRD IV), which was implemented in Norway from 31 December 2019.

Under the capital requirements regulations, the Bank must meet Pillar 1 requirements, buffer requirements and Pillar 2 requirements. The minimum requirement for capital adequacy under Pillar 1 is that primary capital constitute of at least 8.0 per cent of the institution's RWA. The capital adequacy requirement must be fulfilled by at least 4.5 per cent common equity Tier 1 (CET1) capital and at least 6.0 per cent Additional Tier 1 capital (AT1). The rest can be fulfilled by Tier 2 capital (T2). In addition to the minimum requirements for own funds, the Bank must have capital buffers consisting of CET1 capital. At the end of 2019, the total combined buffer requirement for Komplett Bank was 7.3 per cent excluding the management buffer.

Pillar 1 req.	31.12.2019	Buffer req.	31.12.2019
CET1	4.5%	Countercyclical *	1.8%
AT1	1.5%	Capital conservation	2.5%
T2	2.0%	Systemic risk	3.0%
Buffers	8.3%	Regulatory buffers	7.3%
Total	16.3%	Management buffer	1.0%

Table 1: Pilar 1 requirements

Table 2: Buffer requirements

* The countercyclical capital buffer requirement will vary according to the proportion of loans to Norwegian, Finnish and Swedish customers. The Norwegian and Swedish authorities have set a countercyclical capital requirement of 2.5% as of 31 December 2019, while the Finnish authorities have set a countercyclical capital requirement of 0.0% as of 31 December 2019. In December 2018, Norges Bank decided to change the Norwegian countercyclical capital buffer from 2.0% to 2.5% with effect from 31 December 2019. In September 2018, the Swedish financial supervisory authority (FI) decided to increase the countercyclical capital buffer from 2.0 to 2.5% with effect from 19 September 2019

The table shows the various elements that together constitute the capital adequacy requirements for Komplett Bank. Komplett Bank should have a margin of at least 1.0 percentage point to the overall regulatory requirement for total capital requirement (management buffer). The objective of the management buffer is to cushion against fluctuations in risk-weighted assets and earnings that could arise from changes in exchange rates or credit spreads, to enable the Bank to maintain normal growth in lending.

The Pillar 2 requirement is established on the basis of Komplett Bank ASA's own risk and capital needs assessment (ICAAP) and the discretionary assessments with support for methodology in accordance with the Financial Supervisory Authority of Norway circular 12/2016 and on the basis of an overall assessment of the Bank's risk and capital conditions, through the Supervisory Review and Evaluation Process (SREP) by the Financial Supervisory Authority of Norway.

The Financial Supervisory Authority of Norway determined on May 7, 2019, that Komplett Bank ASA shall have a Pillar 2 requirement in addition to the minimum and buffer requirements, which constitute 6.5 per cent of the basis of calculation, with a minimum of NOK 331 million. The requirement of 6.5 per cent was determined after a comprehensive assessment of Komplett Bank ASA's risks, in particular related to credit risk, concentration risk, business and strategic risk, as well as operational risk and reputation risk. The Pillar 2 requirement came into effect June 30 2019.

The requirement is intended to cover the risks the enterprise is exposed to and which is not, or only partially, covered by the minimum requirement. The Pillar 2 requirement must be covered by CET 1 capital.

Total capital requirement	31.12.2019	CET1 capital requirement	31.12.2019
CET1	4.5%	CET1	4.5%
AT1	1.5%	AT1	-
T2	2.0%	T2	-
Regulatory buffers	7.3%	Regulatory buffers	7.3%
Total Pillar 1 req	15.3%	Total Pillar 1 req	11.8%
Pillar 2 requirement	6.5%	Pillar 2 requirement	6.5%
Total capital requirement	21.8%	CET1 capital requirement	18.3%
Management buffer	1.0%	Management buffer	1.0%
Total capital target	22.8%	CET1 capital target	19.3%

Table 3: Total capital requirements

At the end of 2019, the Bank's total regulatory requirement for common equity Tier 1 was approximately 18.3 percent. (11.8 percent pillar 1 requirement plus 6.5 percent pillar 2 requirement). The requirement will vary due to the countercyclical buffer determined by the magnitude of exposure per country.

2.2 Own funds

Calculation of own funds (figures in NOK million):

Total capital	31.12.2019	31.12.2018
Share capital	184,1	172,7
Share premium	786,7	771,9
Other equity	834,2	630,6
Phase-in effects of IFRS 9	194,3	144,5
Deductions:		
Deferred tax asset, other intangible assets and other deductions	-145,4	-135,9
Common equity Tier 1 including phase-in impact of IFRS 9	1 853,9	1 583,8
Common equity Tier 1 excluding phase-in impact of IFRS 9	1 659,6	1 439,3
Tier 1 capital	44,6	44,6
Core capital including phase-in impact of IFRS 9	1 898,4	1 628,3
Core capital excluding phase-in impact of IFRS 9	1 704,1	1 483,8
Supplemental capital	64,9	64,7
Total capital including phase-in impact of IFRS 9	1 963,3	1 693,1
Total capital excluding phase-in impact of IFRS 9	1 769,0	1 548,5

Table 4: Own funds

The Bank has opted to use the phasing-in rules for own funds linked to the implementation of IFRS 9 as of 1 January 2018, and its impact on the Bank's expected losses on loans. This is indicated in the table 4 as "Phase-in impact of IFRS 9". Consequently, common equity tier 1 capital, tier 1 capital and own funds are also presented with and without the transitional rule in the table above.

The Bank's tier 1 capital consists of a subordinated bond loan (ISIN NO0010757750) with interest payment agreed at 7.0% annual interest plus 3 months NIBOR (minimum 1.0% floor). The loan matures on 23 February 2026.

The deductions from common equity tier 1 capital as of 31 December 2019 in the table above are distributed between the following components (figures in NOK million):

Deductions from common equity tier 1 capital	31.12.2019
Intangible assets	143,3
Deferred tax assets	0,8
Value adjustment of financial instruments assessed at fair value	1,3
Total	145,4

Intangible assets largely comprise acquired and proprietary IT systems and rights.

Table 5: Deductions from common equity tier 1 capital

The Bank's total capital consists of a subordinated bond (ISIN NO0010757768) with interest payment agreed at 5.0% plus 3 months NIBOR.

2.3 Calculation basis

Distribution of the calculation basis (figures in NOK million):

Credit risk	31.12.2019	31.12.2018
Loans and deposits with credit institutions	122,9	246,5
Loans to customers	6 745,2	6 302,4
Certificates and bonds	9,1	30,2
Other assets	36,2	12,1
Operational risk	1 822,6	1 331,8
Total calculation basis including phase-in impact of IFRS 9	8 735,9	7 922,8
Total calculation basis excluding phase-in impact of IFRS 9	8 560,6	7 595,7
Common equity tier 1 including phase-in impact of IFRS 9	21,2 %	20,0 %
Core capital including phase-in impact of IFRS 9	21,7 %	20,6 %
Total capital including phase-in impact of IFRS 9	22,5 %	21,4 %
Common equity tier 1 excluding phase-in impact of IFRS 9	19,4 %	18,9 %
Core capital excluding phase-in impact of IFRS 9	19,9 %	19,5 %
Total capital excluding phase-in impact of IFRS 9	20,7 %	20,4 %

Table 6: Calculation basis

2.4 Current capital situation and future plans

As of the end of 2019, the Bank had the following capital adequacy ratios:

Common equity tier 1 capital	21.2%
Tier 1 capital	21.7%
Total capital	22.5%

Table 7: Capital adequacy ratios

As of the end of 2019, Komplett Bank was well-capitalized, with a common equity tier 1 capital ratio of 21.2%, well above the authorities' minimum requirement of 18.3%. The total capital ratio was 22.5%, up from 21.4% at the end of 2018. This is above the minimum requirement of 21.8%, but below the Bank's target when an addition is made for the management's management buffer. A perpetual tier 1 bond (AT1 capital) and supplemental capital (T2 capital) amounted to 0.5% and 0.7% respectively. Going forward, Komplett Bank expects to continue to build capital organically, and will consider issuing new AT1 or T2 capital, as the Bank has not fully utilized the capacity for issuing of these instruments. The Board has been authorized to obtain NOK 400 million in AT1 and/or T2 capital.

2.5 Capital assessment / ICAAP – Pillar 2

The ICAAP process is implemented to ensure that the Bank has sufficient capital in relation to the overall risk profile. The Board ensures that there are established routines to ensure that risk and capital level assessments are updated as needed, and the Board regularly reviews the Capital Plan/ ICAAP/ ILAAP in conjunction with updates of the Bank's plans and forecasts, or more often if needed. The capital perspective is an integral part of the Bank's work on governance, control and plans.

The capital assessment process should:

- Cover all significant risks the Bank has,
- take into account the minimum requirements arising from the capital adequacy regulations and calculate any additional needs as a result of risks that are not adequately covered by the minimum requirements.
- cover risks associated with the quantification of risk and capital requirements based on methods and data containing uncertainty.
- consider assessments of the Bank's capital situation under stress and
- be forward-looking.

As an independent third party, the Bank's internal auditor conducts an annual review of the Board's ICAAP / ILAAP document. The Board believes that the establishment of the Audit and Risk Committee in Q4 2018 have strengthened the Bank's assessments regarding risk and capital levels.

The Bank employs stress testing as an aid to identify the capital required over and above the regulatory minimum requirement and to evaluate the Bank's capital adequacy target. Stress testing is performed in connection with ICAAP and ILAAP.

The stress tests are designed based on the Norwegian Financial Supervisory Authority's latest publications regarding stress tests. In the stress scenario, the Norwegian economy is exposed to a

strong negative outlook in the first two years of the projection period, and then a gradual improvement in the last three years.

In addition to the ordinary stress scenario, calculations have been made of what the Bank can absorb from losses in 2020 and yet meet the capital target for Common Tier 1 capital.

2.6 Unweighted tier 1 capital ratio

The minimum regulatory requirements for the unweighted core capital ratio for Norwegian banks are 3.0%, as well as a buffer requirement of 2.0%. The minimum requirement for Komplett Bank's unweighted Tier 1 capital ratio is therefore 5.0%. Komplett Bank is significantly above its future requirements and internal framework with an unweighted core capital ratio of at the end of 2019. As of 31 December 2019, the Bank has an unweighted tier 1 capital ratio of 17.3%. The calculation of this component includes unweighted asset items and unpaid loan commitments. Unutilized credits are also included.

3 ORGANIZATION, RESPONSIBILITY, MANAGEMENT AND CONTROL

3.1 Principles for risk management and internal control

The Board of Directors has established a framework for risk management and internal control adapted to the Bank's business, size and complexity.

The principles described in this chapter ensures the adequacy of risk management arrangements of the Bank and is providing assurance that the risk management systems put in place are adequate with regard to the Bank's risk profile and strategy.

Risk management and internal control shall be carried out according to the following general principles:

- The Bank's risk tolerance and limits are set by the Board of Directors. Risk is to be measured and managed through systematic assessments of the risk situation against the board's established framework. Identifying and assessing relevant improvement measures is considered central to the work of measuring and managing risk.
- Appropriate and effective procedures must be available for identifying, measuring and reporting risks the Bank is exposed to for all departments and processes. This includes establishing follow-up, reporting and control routines that test and document whether internal control has been carried out with the desired result.
- A good understanding of the risks to which the Bank's operations are exposed. The Bank shall develop, implement and maintain a framework for measuring and managing relevant risks. The

framework must be fully integrated into the business's overall risk management process, and should form an integral part of the Bank's decision-making process.

- The Bank will implement processes to regularly monitor risks and exposures. Appropriate reporting mechanisms that support proactive risk management should be established in the board, management and business units.
- The Bank shall have the necessary expertise, capacity and system support to carry out and follow up internal and external processes in an appropriate and satisfactory manner.
- Through work on identifying and managing significant risks, unexpected individual events able to materially damage the Bank's financial position, should be avoided.
- Central risks must be identified and monitored on an ongoing basis, and procedures must be established for follow-up and reporting to the Bank's management and to the board.
- A clear organizational structure with clearly defined areas of responsibility and which contribute to the overall management of the Bank 's operations.
- Processes and authorizations should be designed in a way that facilitates transparency and duality. Appropriate procedures shall be established to ensure that authorizations are not exceeded and to prevent fraud. Such checks must be documented.
- All employees must have sufficient information, expertise and capacity to handle the tasks and responsibilities they are assigned in a responsible manner.
- Effective information channels must be established to ensure that all employees have full insight into and understand the policies, instructions, etc. affecting the tasks and responsibilities they are assigned.
- Systematic registration and follow-up of customer complaints shall be carried out in accordance with the rules in force at any given time, including requirements in the Norwegian Financial Supervisory Authority's circular 4/2019, and to uncover the improvement potential in the Bank's routines and processes, and to facilitate high customer satisfaction. A separate written procedure for complaint handling shall be established.
- The risk management and internal control shall be documented in a systematic manner and shall be available for internal or external control, audit or supervision

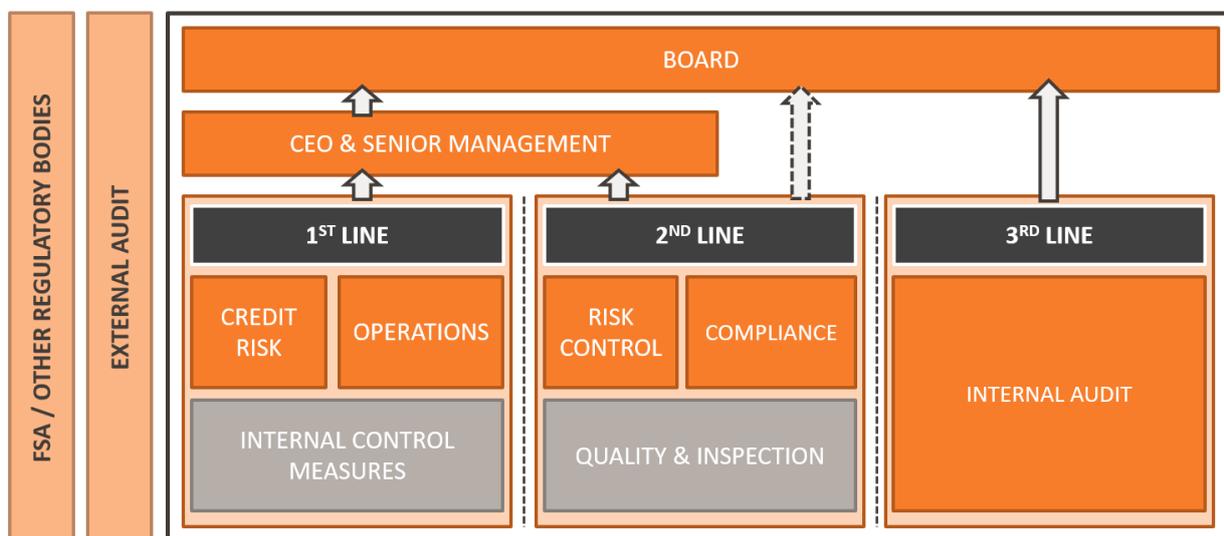
The Bank has established Principles for Corporate Governance as part of the management system. The principles have been further specified and incorporated the Bank 's articles of association, strategies, board instructions, policies, ethical guidelines and other management and control frameworks. The principles are available on the Bank's website: <https://ir.komplettbank.com/corporate-governance/>

Principles for recruitment policy for the selection of members of the management body and their actual knowledge, skills and expertise and the policy on diversity with regard to selection of members of the management body, its objectives and any relevant targets set out in that policy, and the extent

to which these objectives and targets have been achieved, have been described in the Annual Report for 2019 available on the Bank’s website: <https://ir.komplettbank.com/reports-and-presentation/>

The Bank’s risk management includes the identification, measurement and assessment of all risks that may affect the Bank’s objectives. Risk management and risk control is a central function of the organization and encompasses the entire business and everyone employees. The overall purpose of risk management is to ensure that the Bank achieves the set objectives, securely efficient operation, management of risks that can hinder the achievement of business objectives, ensure high quality internal and external reporting, and ensure that the Bank operates in accordance with relevant laws, regulations and internal guidelines. Risk-taking is the foundation of all banking operations, and it is therefore important that profitability is assessed in relation to risk.

3.2 Organization and responsibility



The Bank’s Board of Directors are responsible for ensuring that the operation is appropriately organized. The Board of Directors adopts plans and budgets, as well as guidelines for the Bank’s activities, and is responsible for ensuring that the enterprise has appropriate systems in place for risk management and internal control. The Board of Directors keeps itself informed of the Bank’s financial position at all times by reviewing and approving quarterly and annual reports, as well as monthly reviews of Komplett Bank’s financial position and development. The Board of Directors is responsible for monitoring and managing the Bank’s overall risk. The Board of Directors must also regularly consider whether the Bank’s governance and control arrangements are appropriate for the risk level and the scope of the business.

The Board of Directors have drawn up a set of instructions for the Board’s responsibilities and duties, matters which must be considered by the Board, rules regarding case handling, etc. The Board’s work and competence is evaluated annually. The Board also establishes an annual plan for its work. The Board of Directors has also established instructions for the general management of the Bank. The Board of Directors decided on 11 February 2020 to appoint a remuneration committee. The remuneration committee is responsible to prepare and propose the Komplett Bank’s remuneration

scheme for the Board of Directors and, in particular, for ensuring that the scheme promotes and offers incentives for good management and control of the Bank's risks, discourages high risk-taking and helps to avoid conflicts of interest. The remuneration scheme Corporate governance is formulated in accordance with the statutory and regulatory requirements applicable to financial enterprises. Pursuant to Section 6-16(a) of the Public Limited Companies Act, the Board of Directors issues a statement concerning the setting of the salaries of the CEO and other senior executives.

On 23 June 2018, the Board of Directors decided to set up an independent audit and risk committee consisting of two external Board members, with the CEO and CFO from the senior management team. The committee conducts thorough evaluations of the Bank's risk management and internal control, as well as the Bank's financial position, including financial reporting. The audit and risk committee is also responsible for ensuring that the Bank has an independent and effective external and internal audit, as well as satisfactory financial reporting in accordance with applicable laws and regulations.

The CEO is responsible to adapt the business to the risk profile determined by the Board of Directors and prepare for a result which corresponds to the Board's performance targets. The CEO is responsible for establishing sound risk management and internal control based on strategies and guidelines set by the board. The CEO is responsible for that a robust control environment is established at all levels of the Bank, and ensures continuous monitoring of changes in the Bank's risks that these are properly safeguarded in accordance with the Board's guidelines. CEO further ensures that the Bank's risk management and internal control are documented in accordance with laws, regulations, regulations and statutes.

Senior management are responsible for establishing sound risk management and internal control in their areas. All activities must be carried out within the framework, regulations, guidelines, etc. as shown in the Bank's management system.

The 1st line defense is exercised by the Bank's Operations department and Credit Risk department. The functions are responsible for day-to-day operations and follow-up of current routines, including AML activities. Credit risk and Operations must actively consider whether risk management and internal control are carried out as intended within their respective responsibilities. The same applies to funding the Bank's operations, as well as placement of surplus liquidity and buffer capital.

The 2nd line defense consists of risk control and compliance. The Bank's risk control function is independent and shall not be involved in the performance of services and activities which are controlled. The risk control function has the responsibility for monitoring the overall risk situation and the framework for risk management, including internal control and aggregation of risk. Furthermore, risk control is responsible for controlling the Bank's risk strategy and other risk management guidelines are followed up, that methods and tools related to risk management are further developed.

The Bank's compliance function is also independent and not involved in the performance of certain services and activities. The compliance function monitors that the Bank fulfills its obligations under the current regulations, undertakes regular checks to ensure that internal policies, procedures and measures are sufficiently effective; considers any measures that must be taken to remedy non-compliance with the regulations, ensuring that relevant changes to the regulations are captured and that changes are made known within a reasonable time before they come into force for relevant employees and union representatives in the Bank, and that the Bank's operations are adapted to the

change. When introducing new products or significant changes in organization, routines, etc., the compliance function assesses that the changes is in line with current regulations.

The 3rd line defense consists of the internal audit and is contracted out to EY. Internal Audit systematic risk assessments and internal control investigations to ensure that it works on one appropriate and reassuring manner, and operates independently of the administration. Internal auditor has right of meeting in board meetings. The Internal auditor prepares annual plan based on own risk assessment and implements projects. The internal auditor reports to the Board.

3.3 The scope and nature of risk reporting

Report (content)	Frequency	Report to	Responsible
Risk and internal control report: - Summary of internal control - Assessment of risk situation - Assessing the need for new measures	Annually	The Board* CEO	CEO Senior management
Independent confirmation of internal control	Annually	The Board*	Internal Auditor (Manager Risk Control Coordinates)
Annual plan internal audit	Annual plan Annual follow-up of reports / measures	The Board*	Internal Auditor (Managing Risk Control Coordinates)
Compliance and risk control report - Compliance with current regulations in accordance with concession - Compliance with frameworks set in policies, etc. - Violation of regulations in the management system - Event Registration - Follow-up of customer complaints received	Monthly Quarterly	The Board* CEO	CRO/CCO
Customer Complaint Report	Annually	The Norwegian FSA	COO
Capital Assessment (ICAAP) - The basis material and recommendation for the Board's overall assessment, including stress tests	Annually Or more often when required	The Board*	CFO

Review of risk management and internal control policy with any proposed changes	Annually	The Board*	CCO/CRO
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The table below summarizes the scope, nature, frequency of risk reporting:

* Reports prepared and distributed to the board shall also be reported to the board's subcommittees

The responsible for the individual report shall ensure that routines are established for quality assurance of the reporting data and reporting systems, both for internal and external reports. The form, content and frequency of reports must be reassessed regularly.

4 CREDIT RISK

4.1 Definition of credit risk

Credit risk is the risk of default on a debt that may arise from a borrower failing to make payments. Credit risk is most simply defined as the potential that the Bank's borrowers or other counterparties will fail to meet its obligations in accordance with agreed terms.

Credit risk is the most significant risk category for the Bank. The Bank meets this with a combination of analytical approach for credit assessment, product customization and good and close customer follow-up during the loan term and during the recovery phase.

4.2 Credit policy

The Board has adopted a credit policy with guidelines for credit approval, risk limits, monitoring and reporting in the area. The guidelines are discussed by the Board at least annually. The Board receives regular reports on developments in the Bank's credit risk.

The Bank provides loans, credit cards and purchase financing products to private individuals, and a credit assessment is carried out covering debt servicing capacity and willingness. The credit decision concerning individual loan applications is based on an assessment of available external and internal information pertaining to the applicant. A combined process is carried out using an application score and specific credit rules. All loan applications are assessed using automatic processes in combination with manual credit ratings. The credit card loan application process is fully automated, regardless of credit limits. The Bank uses risk-based pricing in accordance with the assessment carried out in connection with the establishment of the individual loan.

Lending activities are aimed at unsecured consumer loans to private individuals. This is a product area characterized by higher default and loss risk compared to other lending activities. At the same time, there are a number of factors that help to keep the overall risk to the Bank at a moderate level:

- The loan portfolio consists of a portfolio with many relatively small individual commitments
- The Bank does not have business commitments
- The Bank's lending customers are spread geographically, across different age groups and different occupational groups, as well as over 3 main products: consumer loans, credit cards and purchase financing (POS Finance)
- Interest rates are in accordance with risk

Overall, this means that the Bank achieves good control of the actual level of credit risk.

4.3 Risk profile

The Bank's targeted credit risk profile is defined to be moderate, and it is comparable to similar banks. However, as the Bank has expanded rapidly since it was established in 2014 and has a relatively short history of the products it sells and the markets in which it operates, the credit risk is, however, rated moderate to high in the short-term picture compared to more mature banks. In the longer-term picture, the risk profile objective has been reduced to moderate, which is also reflected in the Bank's policies.

The Bank monitors macroeconomic conditions that may have an impact on credit risk as a part of the Bank's follow-up of the loan loss model. A separate committee has been set up at the Bank to meet at least quarterly to assess input to the loss model, where macro indicator developments are followed up. The indicators the Bank manages are unemployment, interest rates and economic growth. "

4.4 Implementation of credit risk management

Credit risk management is implemented according to the following general principles:

At the time of loan application:

- All customers are credit rated. Both external credit data (such as the debt register) and internally available data are used if available
- In addition to credit score rules, the customer must also be accepted in accordance with the Bank's policy rules, the Bank's requirements for serviceability and payment capacity, as well as requirements in applicable laws, regulations and circular
- The maximum credit granted is a function of the customer's wish and the Bank's assessment based on the above rules where the Bank's assessment takes precedence.

Customer management

- The customer's ability to serve and pay is assessed at regular intervals to give the Bank a better basis for customized customer follow-up.

- In case of payment default, the Bank is early with pre-collection measures and, if necessary, debt collection. The Bank is actively working to achieve a high recovery rate from non-performing loans.
- The sale of non-performing portfolios will also be a measure to refine and clarify the Bank's credit risk, both as forward flow (current sales) and spot sales (single sales). The Bank entered into an agreement for the first time to sell new non-performing loans under a forward flow agreement with Axactor in 2018. This agreement expired in Q4 2019 and applied to the credit card portfolio and consumer loan portfolio in Norway. In Q1 2020, the Bank entered into a new agreement with Axactor on the sale of non-performing loans after 180 days of ordinary debt collection. In 2017, the Bank sold a single portfolio (spot) containing consumer loans and credit card loans in Norway for approx. NOK 350 million.

Analysis and monitoring

- Data is analyzed at the portfolio level to provide a basis for improving credit rating methodology (scoring and policy rules) and for adjusting customer follow-up
- The portfolios are analyzed to monitor the development of credit risk in the various products and markets. Certain indicators are monitored closely and measures will be implemented if set levels are broken.

To ensure objective credit rating based on statistical selection criteria, the Bank uses automated credit rating processes to the greatest extent possible.

Developments in credit risk over time are followed up and scorecards are adapted to ensure the best possible prediction and control of credit risk over time for the individual market channels the Bank uses.

The Bank uses vintage analysis to monitor developments in, among other things, credit risk over time and for different years (cohorts) of the Bank's total lending. Such analyzes are suitable for early identification of shifts in behavior and allow the Bank to take corrective action at an early stage in case of unwanted shifts, and to assess the impact of measures the Bank has implemented. This also helps to give the Bank a basis for assessing whether changes in defaults or similar are due to circumstances on the Bank's side (changed market channel mix, customer mix, etc.) or whether it relates to macro-level developments.

4.5 The Bank's loss model (IFRS 9)

The Bank makes provisions for expected losses on assets which are recognized at amortized cost. Where the credit risk of an asset has not increased significantly (loans in Stage 1), the Bank makes provisions for expected losses from default events which could arise within either the expected lifetime of the asset or 12 months from the balance sheet date, whichever occurs first. For other assets (loans in Stages 2 or 3), the Bank makes provisions for expected losses over the remaining expected lifetime of the asset. The Bank defines 'expected lifetime' as the anticipated time horizon linked to default or full payment of interest and instalments on the claim, whichever occurs first.

The Bank considers the change in the risk of default since initial recognition in order to decide whether the credit risk for an asset has increased significantly. The Bank considers a commitment to have been defaulted (impaired) in cases where the loan is more than 90 days overdue, the customer has been referred to a debt collection agency for recovery of the claim, the customer dies or fraud is suspected.

Amongst other things, the model that the Bank uses to calculate loss impairment will include the probability of default (PD), the discount rate, exposure at default (EAD rate and loss given default (LGD).

The Bank uses a number of indicators to assess whether the risk of default for an asset has increased significantly. This information is based on the actual behavior of customers, for which Komplett Bank has established a number of rules which the Bank has identified as triggers for a significant increase in credit risk. Examples of such rules are high drawdown share for customers combined with the fact that they are in arrears, new customers who do not pay their first bill and customers who have historically had loans that have been more than 30 days overdue and which are again in arrears. In all cases where customers are more than 30 days overdue, the credit risk is defined as having increased significantly since initial recognition.

Any customer which has missed payments for 90 days as of the balance sheet date will be referred to a debt collection agency a few working days after the balance sheet date. Customers who have been referred for debt collection cannot subsequently be moved to Stage 2 or 1, i.e. such engagements will be placed in Stage 3 until the asset is deducted. Customers who have missed payments for 90 days as of the balance sheet date and who pay an amount corresponding to or above the minimum amount before referral to the debt collection agency may be moved to Stage 2 or 1. Engagements which have previously been at least 30 days in arrears against the agreed payment schedule and which are once again in arrears will be placed in quarantine in Stage 2 for three months. The quarantine does not impose any restrictions on such customers being transferred to Stage 3 during the quarantine period. Recovery from Stage 2 to Stage 1 will otherwise occur in cases where the customer pays at least one minimum amount.

In order to calculate expected losses in Stage 1 and Stage 2, the Bank discounts the value of the expected loss as of the balance sheet date by using the effective interest rate on the engagements as the discount rate. The Bank considers the time at which the expected default is expected to occur in order to determine the time period for discounting.

The Bank's loss model also uses forward-looking factors. The Bank's total loss level is adjusted by considering a number of macro variables. The loss level is adjusted at portfolio level, based on the expected development of the economy of the various countries in which the Bank offers loans. Macro variables are not used to transfer customers between the different stages. In its loss model, the Bank uses three key figures from the OECD for each country: 1) anticipated development in the country's unemployment rate, 2) growth in gross domestic product, and 3) short-term interest rates. The Bank uses three scenarios to assess macro adjustment: positive future outlook, neutral future outlook and negative future outlook. These scenarios are weighted with probability and consequence based on the Bank's assessment of the macro economic situation. The Bank's macro adjustment is subject to uncertainty because it is forward-looking.

The Bank's lending is categorized as loans to customer. Primarily as a result of the granular and diversified structure of the loan portfolio, the capital requirement associated with the loan portfolio is considered to be covered by the capital requirement in Pillar 1. The characteristics, including whether the capital requirement is covered by Pillar 1, in this risk assessment and reporting are assessed on an ongoing basis. Information on loans to and receivables from customers and the distribution of risk classification, age distribution, impairments and a reconciliation of impairments from the opening balance to the closing balance (figures in MNOK) is presented in the Appendix.

All loan customers amongst loans to and receivables from customers are classified under different risk classes. The risk classes range from A to D for all products except POS Finance, where the risk classes range from A to C. Risk class A comprises loan customers with the lowest historical probability of default, while risk class D (C for Pos Finance) has the highest probability of default. Established loans are defined as loans that are at least six months old, while new loans are defined as loans that are less than six months old. The "time horizon" column in the table below shows the time horizons for which expected losses are calculated for the loans in the various risk classifications. The "PD range" column in the table below shows the probability of default in the time horizon for the risk classification concerned.

4.6 Credit risk on loans and deposits with credit institutions and bond investments

The Bank's liquidity shall be placed as deposits with other banks (nostro accounts or term deposits), in interest-bearing securities or in funds for interest-bearing securities. The Bank's placements shall have a high level of liquidity or should be able to be deposited as security for loans from Norges Bank and shall have low credit risk. The Bank's placements in bond funds in 2019 have a Morningstar rating of low interest sensitivity and high credit quality. Other investments are in government bonds and AAA rated OMFs.

5 COUNTERPARTY RISK

The Bank do not use derivative contracts to hedge currency risk, thus counterparty risk is N/A.

6 MARKET RISK

6.1 Definition of market risk

Komplett Bank defines market risk as the risk of a loss on a financial instrument as a result of changes in market variables and/or market conditions within a specified time frame. Market risk arises as a result of the Bank holding open positions in various financial instruments. It can be subdivided into the following main groups:

- Interest rate risk is the risk of loss as a result of changes in the interest rate markets
- Currency risk is the risk of loss as a result of changes in foreign exchange rates
- Credit spread risk is the risk of loss as a result of changes in credit spreads.

6.1.1 Risk strategy and risk tolerance

The financial policy adopted by the Board covers guidelines concerning market risk (including interest rate and currency risk), risk limits, monitoring and reporting in the area. The guidelines are discussed by the Board at least annually. The Board receives regular reports on developments in the Bank's market risk.

The Bank's objective is to have low market risk.

6.1.2 Interest rate risk

The Bank has very limited interest rate risk. Lending and deposits mainly have floating interest rates, and it is sought to place the liquidity portfolio with low interest rate risk. In sum, this means that the assets and liabilities side is well balanced by general changes in the interest rate level, as well as the in the yield curve.

6.1.3 Currency risk

The Bank has loans in the Sweden and Finland respectively, in the currencies SEK and EUR. Currency risk is managed by taking deposits in the respective currencies, and the remaining exposure is currency hedged in the Bank's multicurrency facility and within the limits stated in the Finance Policy to the Norwegian krone. The limit for total currency exposure is a maximum of 2% of own funds, and a maximum limit of EUR 3 million and SEK 30 million has also been set for each currency.

The currency limits are lower than the threshold values specified in the Capital Requirements Regulations (Circular 12/2016 Appendix 3) and therefore capital is not held for currency risk.

6.1.4 Credit spread risk

Credit spread risk is the risk of loss of value on the Bank's liquidity portfolio due to increased credit premiums (higher yield requirements). The risk has been evaluated in accordance with the methodology in circular 12/2016 based on data as of 31.12.2020.

The Bank had placed its liquidity portfolio exclusively in government bonds and AAA-rated OMFs as of 31.12.2019.

6.2 Market risk monitoring

Market risk is regularly monitored and the Bank's investments made in such a way that market risk is kept low. The Bank's investments primarily consist of deposits in other financial institutions or interest-bearing securities with short-term fixed interest rates and good liquidity. The Board has established limits for maximum interest rate and loss potential on the Bank's investments. These are measured and followed up on a monthly basis. Risk is calculated using sensitivities for the relevant items which are affected. The type of engagement, maturity and annual coupon rate are relevant factors used in the calculation.

7 LIQUIDITY RISK

7.1 Definition of liquidity risk

Liquidity risk is the risk that the Bank may be unable to meet short term financial demands. This usually occurs due to the inability to convert a security or hard asset to cash without a loss of capital and/or income in the process. In the context of funding, liquidity risk refers to the ability of the Bank to fund liabilities (i.e. deposits) as they fall due without incurring losses through being forced to sell less-liquid assets quickly. Under the Basel III rules, banks must hold enough highly liquid assets to cover liability requirements through periods of stress.

7.2 Liquidity risk policy and strategy

The Board has adopted a financial policy which includes guidelines for liquidity management, risk limits, monitoring and reporting in the area. The guidelines are discussed by the Board at least annually. The Board receives regular reports on developments in the Bank's liquidity risk. The Bank's objective is to have a low liquidity risk.

7.3 Liquidity risk monitoring

Liquidity risk is regularly monitored and the Bank's investments are made in such a manner that the liquidity risk is kept at a low level. The Bank closely monitors the liquidity situation at a daily basis. The Bank's investments primarily consist of deposits in other financial institutions or interest-bearing securities with short-term fixed interest rates and good liquidity.

7.4 Liquidity forecasts

The Bank has updated forecasts for the liquidity situation at all times, both intraday, day-to-day and intervals up to one year

7.5 Composition funding sources and liquidity portfolio

The bank is primarily financed through customer deposits in 3 markets, Norway (NOK), Germany (EUR) and Sweden (2020) (SEK) . These are primarily priced based on floating interest rates, but the Bank has also launched fixed-rate deposits with up to a 2-year fixed term. Based on this, the bank will itself be able to manage the financing cost. These measures will reduce the cost of capital and make the Bank less vulnerable to changes in the various deposit markets, and strengthen the Bank's capacity to obtain financing.

Deposits from customers have been stable and predictable, yet it does give the Bank some vulnerability. Over time, the Bank wants to receive deposits in each currency that match the loans in the same currency. To this end, the Bank collects EUR deposits through the Raisin platform, which is

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aimed specifically at German customers. The Bank has also launched a deposit product in SEK in Q1 2020, where the goal is to obtain significant deposit volume in the future. The fact that the Bank has access to deposits from three different markets gives a certain risk-reducing effect.

Over the past year, the Bank has seen that the market for senior bonds yields significantly worse terms than the deposit market, but will consider issuing debt securities if conditions and the market are satisfactory. In the years ahead, the Bank plans to diversify its financing, including increase the share of senior financing and increase the share of SEK funding.

Details of the composition liquidity and of funding sources is attached in the Appendix.

7.6 Maturity profile financing

The Bank does not currently have outstanding market financing other than subordinated loans (Tier 1 and Tier 2 capital). Subordinated loans are due in 2026, both hybrid and additional capital. The remaining balance sheet items have either not defined maturity or are deposits on demand. The maturity profile of the Bank's financing is considered to be low risk.

7.7 Contingency plans

The Bank has contingency plans to handle a liquidity crisis. The plan describes 5 different contingency levels, roles and responsibilities, lists of potential measures to be implemented and communication plan.

7.8 Conclusion

In the Bank's opinion, the Bank's liquidity risk is sound and in line with the Board's expressed risk appetite for "low" liquidity risk. The Bank has a somewhat high concentration on deposits as a source of funding, and large liquidity reserve.

8 OPERATIONAL RISK

8.1 Definition of operational risk

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk, but excludes strategic and reputational risk. The Bank uses the basic method for calculating operational risk linked to capital requirements.

8.2 Risk strategy and risk tolerance

The Bank uses combinations of standard systems and proprietary systems as central parts of the infrastructure for the operation. System development / change follows defined processes, and structures have been implemented for management and control of development / change in systems operated / delivered by third parties. All central infrastructure and system operation / monitoring are outsourced to well-established operational suppliers who must deliver in accordance with defined routine descriptions and SLA requirements.

The Bank has a well-developed framework for risk assessment of the tasks that are outsourced and for assessing the suppliers the tasks are outsourced to. As a result of the agreements the Bank has with key external suppliers, the Bank is ensured access to resources and expertise that would otherwise be difficult to defend financially for a business of the Bank's size.

The Bank has followed a growth strategy, and the Bank has defined a moderate level of risk tolerance. In connection with the launch of new products or existing products in new countries, the Bank has assumed that the projects will be transferred to a stable operational phase with normal operational risk before product resources are released for work on new projects. A key part of the work to reduce operational risk from project to operational phase is the training of personnel to ensure daily operations, as well as documentation and quality assurance of routines and processes. Furthermore, the Bank always carries out a limited pilot followed by a so-called soft launch to minimize operational risk at start-up and ensure control at all stages before increasing volumes.

8.3 Risk strategy regarding mortgage brokers (agents)

The Bank has agreements with loan intermediaries (agents), which disseminate private individuals' applications for consumer loans to the Banks they cooperate with. Agreements have been made with loan intermediaries in all countries The Bank is represented. The Bank is aware of the responsibility that rests with the Banks that enter into such agreements, and that the Banks must ensure that intermediaries they have agreements with comply with current regulations.

8.4 AML procedures

Over the past year, the Bank has made significant improvements in its efforts to uncover anti-money laundering and terrorist financing (AML). A new risk assessment of the Bank was made in the spring of 2019, followed by a number of measures. In addition to improving the business-focused risk assessment, the main focus areas over the past year have been:

- Strengthen internal control and control functions
- Strengthen the Bank's resources in anti-money laundering
- Full review, update, development and implementation of policies and procedures
- Identify, develop and implement necessary (automated) processes

Significant changes have been made to strengthen the Bank's internal control and control measures, including establishment of audit and risk committees, establishment of internal audit, and

organizational changes. The Bank appointed a new Anti-money laundering manager, to which the operational AML department reports directly. In the past year, the number of employees working with AML has increased by six people - one of which is organized under the Bank's Legal department and has a dedicated responsibility for following up on legislative changes, and being a professional support within the Bank's AML work. Improvements have been made to the Bank's training program within AML for all the Bank's employees and consultants, which also includes the Bank's management and board. The Bank works purposefully to build a continuous compliance culture, and in addition to the compulsory annual course for all employees, regular training / competence enhancement is held against all environments in the Bank with daily customer contact.

Targeted efforts have been made to improve and develop AML's policies and procedures. A review of the AML work was the topic of the first review of the internal audit, where the focus was internal control, organization and review of the updated routine work. The audit concluded that the areas under review were satisfactory and had only minor suggestions for improvements that were immediately rectified.

8.5 Management, control and risk monitoring

The Bank's policy for operational risk provides an overall framework and principles for risk management and control regarding operational risk, related to the Bank's overall operations. The policy shall ensure that the Bank has a satisfactory risk profile. Besides policy for operational risk, reference is made in particular to Policy for risk management and internal control and to the Norwegian Financial Supervisory Authority's module for assessment of operational risk.

The Bank's management system has the following documents/ procedures in place for operational risk:

- Operational risk management guidelines
- Outsourcing guidelines
- Event management guidelines
- New Product Approval Process

In Q1 2020, a project in the Bank related to operational risk was started. The aim of the project is to map the Bank's processes (with emphasis on the central processes), assess operational risk in the individual processes and for the Bank as a whole, and lay the basis for management and control of operational risk.

Management and control of system development/change follows defined processes and management structures with respect to third parties. All central infrastructure and system operation/monitoring are outsourced to established suppliers, which are required to deliver according to defined procedural descriptions and SLA requirements. The Bank has a well-developed framework for risk assessment of the tasks that are outsourced and for assessing the suppliers to which the tasks are outsourced. As a result of the agreements that the Bank has with key external suppliers, the Bank has secured access to resources and expertise that would otherwise be difficult for a small enterprise to justify financially.

In 2019, extensive use was made of services from external service providers in the Bank's operations. These are monitored in line with established guidelines for outsourcing. The Bank strives for a high

degree of automated, efficient and scalable processes that meet the needs of customers and the Bank in a satisfactory and reliable manner.

The Bank's board of directors has focused heavily on the AML area over the past year, and sees that it is necessary to maintain a strong focus in the future as well to ensure continuous improvement and maintaining a continuous compliance culture.

9 COMPLIANCE RISK

9.1 Definition of compliance risk

Compliance risk is the risk of losses caused by non-compliance with laws and regulations.

9.2 Risk strategy and risk tolerance

Compliance risk is managed as a sub-category of operational risk, with the same structure for identifying and managing risk. The Bank's compliance risk shall be low.

9.3 Management, control and risk monitoring

The Bank's compliance work is organized by the Compliance function as a second-line function tasked with monitoring, assistance and identifying compliance risk. Annual plans and action plans are adopted by the Board.

10 OTHER RISKS

10.1 Strategic and business risk

There is a risk that the Bank will not achieve the strategic and business goals set for it. It may be that increased competition will affect growth ambitions and expected returns, as well as macroeconomic conditions such as interest rate increases affecting the customer's ability to serve and the Bank's financing costs. Furthermore, the Bank has experienced stricter regulatory regulation of consumer finance that puts banks exposed to regulatory changes in the market they operate.

The Board will also emphasize the following factors related to the Bank's strategic and business risk:

- Reduced growth as a result of strong competition or tight regulatory regulation will result in a smaller loan portfolio and will thus result in a lower capital requirement nominally in both Pillar 1 and Pillar 2.
- The Board believes that the Bank's products are geographically diversified so that changes in macroeconomic conditions within a geographical area will not necessarily propagate to other geographical areas in which the Bank operates.

- The Bank has a good return on equity, and any reduced profitability will affect the Bank's growth capacity and return on equity, but will not, in the Board's opinion, have any impact on the Bank's percentage capital needs. Reduced profitability is also assessed in the Bank's stress tests.

10.2 Reputation risk

The consumer finance industry has been featured in the media for the past 3 years, and the Bank received negative publicity regarding the Financial Supervisory Authority's report of AML and fine of NOK 18 million in 2019 after local supervision. Negative publicity could lead to a weakened reputation, and existing deposit customers can increase their withdrawals and new customers may be absent. When it comes to the capital market, it could become more difficult to issue debt securities and possibly result in higher premiums for financing. The Bank have therefore made significant efforts to close the gaps pointed out by the Norwegian Financial Supervisory Authority (see chapter 8.4).

The Bank is naturally concerned about its brand name and will prevent it from being abused or otherwise inflicted damage as a result of undesirable behavior by loan brokers. The Bank therefore has regular dialogue with its loan intermediaries. In 2019, the Bank had extensive dialogue with its loan intermediaries regarding the understanding of current requirements for financial agents' activities based on the Financial Supervisory Authority's circular 6/2019, and the Bank obtained written feedback on the loan intermediaries' compliance with the requirements (in accordance with the Bank's interpretation of the current requirements), and considered further cooperation based on received feedback.

10.3 ESG risk

The Bank has little / no exposure to industries that are considered to be affected by climate risk and sustainability consequences. The bank itself has little or no impact on the environment and this is referred to in the Bank's annual report.

10.4 Concentration risk

Concentration risk is defined as the risk that the capital requirement calculated under credit risk is insufficient due to all or part of the portfolio is concentrated on, for example, certain geographical areas, industries, customers, customer groups and / or products

Concentration risk in the loan portfolio is a well-known theme in banks' risk assessment, and there is considerable international literature in the area. Pillar 1 requirements are based on an expectation that banks normally reduce their credit risk by spreading loans to a large number of borrowers. However, the assumption of a diversified portfolio will in some cases not apply, for example when concentrating on larger individual customers or certain sectors of the business sector or geographical areas. There may also be a link between a limited product range in a bank and its concentration of lending to certain sectors (for example, for banks that market niche products such as equity financing

or leasing or other financing of ships and rigs and so on) or certain geographical areas, and potentially also to larger individual customers.

Komplett Bank operates in three countries (Norway, Sweden and Finland) and in three products (consumer loans, point-of-sale financing and credit cards). The Bank's business model with distribution over the Internet means that the Bank's exposure is reasonably evenly spread in each country in accordance to the population of each region.

10.5 Pension risk

The bank has no risk associated with pension obligations towards its employees since all employees have defined contribution pensions.

11 CONTINGENCY / RECOVERY PLAN

The Bank has prepared an updated contingency plan and recovery plan for 2019/2020. These replaces previous contingency plans. The plans define organization, allocation of responsibilities and measures in an emergency or recovery situation. Various risk indicators with trigger level on when the plans are to be implemented are defined. These risk indicators are measured and reported in monthly management reporting. Furthermore, what is considered to be critical features is important to ensure that it works in the recovery situation.

APPENDIX

See the tables in the Pillar 3 Appendix for additional quantitative information.